



## February 2020

Dear Lynxspring Technology and Business Partners,

Welcome to Lynxspring eNews, February Update.

We have lots of exciting news to share with you. And yes, as part of the Chiefs Kingdom, we are still celebrating the **Kansas City Chiefs as the Super Bowl Champions!!**

### On the Move

We have settled into our new offices. The office space is approximately 25,000 square feet and represents an increase in space of over 25 percent. The new facility better accommodates our growing team, drives innovation and enables us to continue to provide industry-leading solutions, products, support and services. A reminder our new address is:

**Lynxspring, Inc.**  
**2900 NE Independence Ave**  
**Lees Summit, Missouri 64064**

*All email addresses, telephone and fax numbers remain the same.*



## JENEsys Edge 534 with Monnit



Learn more how to set up and deploy the JENEsys Edge 534 with Monnit through this new [how-to video](#).

## Upcoming New Products



### JENEsys Edge 534-4G LTE

We are expecting the market availability of our latest addition to the Lynxspring's Edge Enabled™ portfolio of embedded controllers, gateways and expansion modules is the JENEsys Edge 534-4G LTE later this month. This product brings together the JENEsys Edge 534, Niagara IP programmable controller with the addition of built-in 4G LTE cellular connectivity and capabilities through a dedicated secure VPN service from Verizon. This open, multi-purpose controller combines the full features and functionality of Niagara 4 with the capability and advantages of 4G LTE cellular.

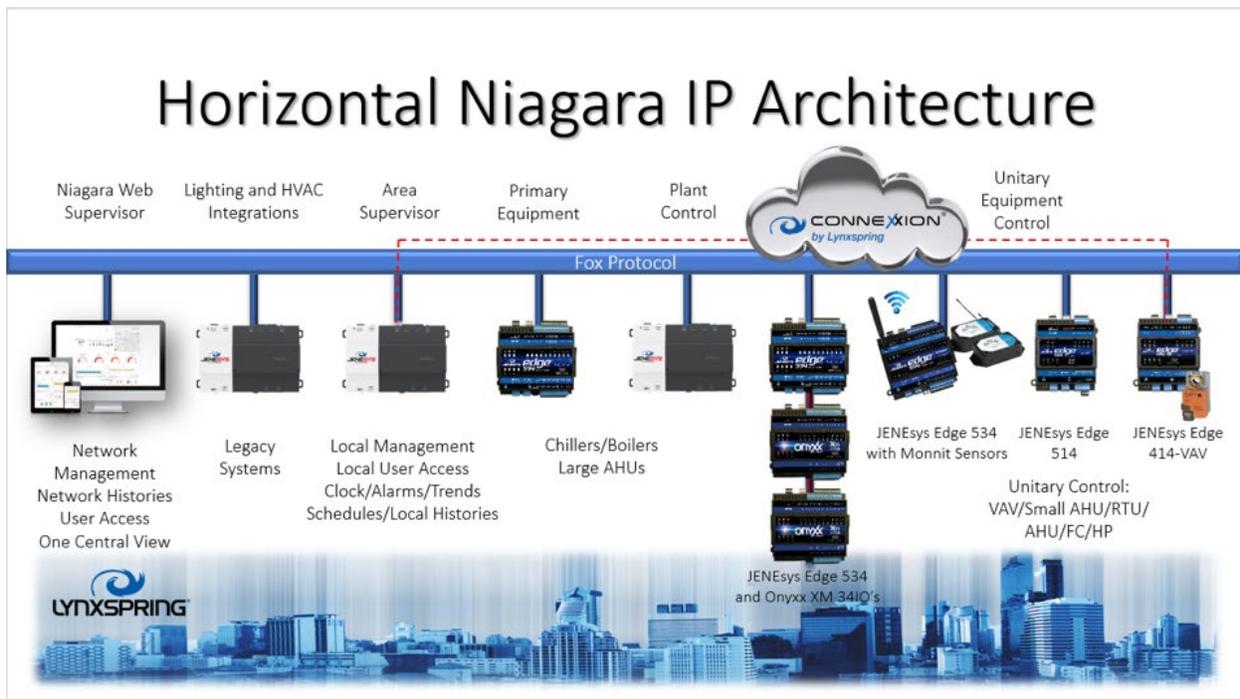
The JENEsys Edge 534-4G LTE provides an efficient and easy way to implement on-demand, reliable 4G LTE cellular connectivity to enable remote access, control and management on an embedded, programmable controller. We have removed the barriers to prevent organizations from not being able to take advantage of cellular capabilities, remote monitoring and control through a building and equipment controller.



## JENEsys Edge 414-VAV

Here is a peek at the JENEsys Edge 414-VAV undergoing continued testing. We are expecting market availability this summer.

## Lynxspring's Edge Enabled™ Horizontal IP Architecture Powered by Niagara



With the convergence of building automation and information technology systems, IP-enabled devices are becoming more prevalent within buildings of all types. IP-enabled devices take advantage of embedded intelligence and offer many benefits including making use of existing network infrastructures, require no special knowledge for installation, offer several connectivity options, (fiber, wireless, VPN etc.) and bring agility, interoperability, speed and adaptability that are pushing expanded applications. IP is also flattening the topology of the traditional building controls architecture.

With Lynxspring's leadership in porting the Niagara Framework to our Edge Enabled portfolio of controllers, gateways, applications and services for IP connectivity, integration, data access and control at the edge, you can further maximize your Niagara offerings with a Horizontal Niagara IP Architecture.

The Horizontal Niagara IP Architecture:

- Provides Single, Unified Software Platform and Tool
- Eliminates Comms Devices and Complexity
- Enables IP-Based Peer-to-Peer, Direct Access
- Vulnerability, Patching and Remediation – Easier and Faster
- Legacy Integration Capabilities Remain
- Application Integrations Remain
- Secure IP Network
- Simplified Installations
- Supports Multiple Protocols & 3rd Party Applications at the Device Level
- BACnet/IP, BACnet/MSTP, Modbus, Wi-Fi, 4G LET Cellular, Monnit in the Same Controller
- Run Applications at the Edge
- Enhanced Security at the Device Level
- True Peer-to-Peer Communications Fully Independent of Supervisory Network Controllers
- No Additional Training Required for Niagara Certified Buyers/Software Tools
- Supports Legacy BAS Drivers

## Congratulations!!



We are pleased to announce that Lynxspring's Technical Support team was recognized at last month's ControlTrends Awards as the **BEST TECHNICAL SUPPORT COMPANY — SMALL MANUFACTURER.**

## It's 2020



Here we are, at the beginning of another year and the start of a new decade. So, what is in store for the corporate and real estate-built environment? Check out this article in Realcomm's Advisory by Marc Petock: [This is 2020!](#)

## CBTs



The [Lynxpring Learning Center](#) contains an extensive library of Niagara computer-based training (CBT) modules. There you have access to a broad spectrum of content that is flexible with your schedule and time, is self-paced, accessible 24 hours a day, 7 days a week and are nice refreshers and reviews of certification training courses.

## In Class Training

Need a Niagara certification course? Lynxspring's certified Niagara instructor, Amanda Toomey, will help you expand your building automation expertise on the industry's most widely used platform. Check out upcoming courses:

### Niagara 4 Technical Certification Course

- February 24 - February 28, 2020
- March 23 - March 27, 2020
- May 18 - May 22, 2020

### Niagara 4 Technicians Course

- February 24 - February 28, 2020
- March 23 - March 27, 2020
- May 18 - May 22, 2020

### Applied Niagara (Covers AX and N4)

- April 21 - April 23, 2020

Click [here](#), to register for Niagara certification courses.

## Niagara Summit



Lynxspring will be exhibiting and speaking at the upcoming [Niagara Summit](#) in San Diego, April 19-21. If you are planning to attend, we would welcome the opportunity to meet up with you.

## Contact Us



### **Need assistance? Need answers to questions? Just want to chat?**

Lynxspring is here to assist you anytime. Just let us know:

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Thank you for your continued business and support.

Sincerely,

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