



## Lynxspring 2022 Pricing Schedule

December 2021

Dear Lynxspring Business Partners:

We want to inform you of the new pricing schedule that will become **effective on January 1, 2022**.

During these unprecedented times, Lynxspring continually makes every effort to hold and keep at a minimum our pricing schedule. However, with increasing supply chain challenges and increased costs from our providers, we are compelled to apply a price increase for 2022.

So, the following summary serves as notification for Niagara based products reflecting the latest price increases from Tridium:

### JENEsys PC-8000 Series Hardware

- No increase to non, Wi-Fi JENEsys PC-8000 case parts
- All other JENEsys PC-8000 hardware, JENEsys PC-8000 option cards (485, LON, 232), and JENEsys PC-8000 case parts will increase 5%.

### Niagara Core Supervisors

- SUP-DEVICE-25 will increase by 25%
- Other SUP-DEVICE parts will have no price increase
- SUP-UP-UNL model upgrade will increase by 12.5%
- 1 YEAR & INIT SMA for SUP-0,1,2,3 will increase by 16.67%

### Niagara Analytics

- No change in pricing

### Training

- There will be a 5% increase in all training

### Other Products

#### JENEsys Edge

- Product Portfolio will increase 6%

#### Onyxx

- Product Portfolio will increase 6%

#### Onyxx LX

- There is no change in pricing

Lynxspring will honor all current pricing for orders received through Lynxspring's close of business at 5:00 PM CT on December 30, 2021, for delivery within 30 days.

You will be contacted by your Business Development Manager to review the new price list and to answer any questions. For the most-up-to-date information, please refer to the current price list and/or contact [orders@lynxspring.com](mailto:orders@lynxspring.com).

Again, we continually are making every effort to hold and keep pricing to a minimum. We thank you for your continued business and support.

Sincerely,

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