



Smart Technology. Smart Equipment. Smart Solutions.
Smarter Buildings.

History of LynxSpring

1999

Terry Swope negotiated a contract with t.a.c. to distribute their LonWorks product offering as the North American OEM Distributor. This enabled LBI's customers to receive HVAC equipment that had "open controls" factory mounted, commissioned, and ready for integration into the customer's enterprise. In this same year, the name "LynxSpring" was given to the LBI Integration Division.

Terry Swope, Vice President and COO of Larson Binkley, Inc. Consulting Engineers (LBI) negotiated a contract to distribute the Niagara Framework from Tridium as a Vykon System Integrator. This enabled LBI's customers to manage their building environments and provide a better customer and employee experience and enhance energy efficiency and security.

2001

LynxSpring negotiated a contract with Alerton to distribute their BACnet product offering as their North American OEM Distributor. Additionally, Tridium moved to a two-step distribution model and LynxSpring contracted to become a Vykon Distributor. LynxSpring was spun off as a separate, independent entity.

2002

Collaborated with Tridium to design what has become the JENESys/JACE hardware platform. The JENESys line resulted in an open, scalable hardware/software offering. LynxSpring was the first company to adopt the NiagaraAX software, and the only company to divide its Core Stack, further enhancing the scalability and market opportunities in which the technology can be utilized.

2004

In November, LynxSpring became a Tridium OEM. LynxSpring delivered the first JENESys prototype controllers.

2005

LynxSpring introduced the JENESys Controllers to the market at ASHRAE's AHR Tradeshow. LynxSpring contracted with a major HVAC manufacturer to deliver JENESys on their equipment and began building the LynxSpring Business Partners (LBP) distribution channel. Additional OEMs were contracted in the HVAC, control and lighting industries.

2006

LynxSpring negotiated to private-label Distech Controllers as a unitary device/LonWorks solution for LBPs. On December 30th, LynxSpring management purchased all outstanding common stock from LBI.

2008

LynxSpring launches the JENE-PCLCD for Niagara Platforms. The JENE-PCLCD is used to monitor status, adjust set points, view and acknowledge alarms, set schedules and perform other functions with the ability to display all values with explanatory text in an alphanumeric display window.

JENESys Bridge products were introduced to the market, enabling protocol translation and bridging without software, training, or certifications.

Lawrence Berkley Labs recognizes JENESys as an approved ADR device.

LynxSpring signs an OEM and development contract with a major Energy Aggregator for development of ADR platform.

2009

LynxSpring negotiates with KMC controls to private label their BACnet control line for distribution through LBPs.

2010

Company completes a business arrangement with eSight Energy for energy analytics rights to the HVAC contracting sector – closing an initial launch to take eSight to market with one of our major HVAC manufacturers under the trade style "eView."

LynxSpring establishes an affiliate company Connex Energy to focus on developing and delivering comprehensive energy solutions through new technology and to address 'last mile' energy solutions for Smart Grid and Smart Buildings.

2011

Company expands Professional Services group with the offering of proving an extensive portfolio of supervisory, application and commissioning services for building automation and energy management control systems that help customers realize maximum ROI, optimize resources and reduce time to deployment.

LynxSpring formed a partnership with Netop, a leading developer of secure remote access software solutions and co-developed and released LYNX CyberPRO, the industry's first cyber-threat protection solution designed specifically to add additional cyber protection to building automation and energy management systems and IoT/Connected Devices.

2012

Terry Swope, LynxSpring President & CEO receives 2012 Niagara Community Spirit Award

LynxSpring releases the ANSI C12.20 NiagaraAX Module. The ANSI C12.20 provides a cost-effective revenue-grade data solution that eliminates the need for a 3rd-party data logger interface or an expensive communicating revenue grade meter and meets ANSI C12.20 accuracy standard.

Built out the JENESys hardware, software and applications to be a true, building operating system that simplifies the automation and information architecture across the enterprise and significantly lowers cost.

LynxSpring added SkyFoundry's SkySpark analytics and J2's FIN Builder tools as value added applications.

2013

Introduction of the JENESysONE, a new programmable, embedded application specific controller that provides expanded flexibility, functionality and data exchange for HVAC equipment, lighting and meters.

LynxSpring and Connex Energy developed; introduced and released the first Niagara based OpenADR2.0A Driver.

LynxSpring designated as Tridium Master Distributor.

LynxSpring's distribution channel surpasses 200 Business Partners.

2014

LynxSpring selected to Ingram's Magazine's annual Corporate Report 100 for the fifth consecutive year.

Received 2014 North America Frost & Sullivan Award for Customer Value Leadership.

LynxSpring announces support for Project-Haystack, an open source initiative focused to streamline the process of managing, presenting and analyzing the vast amount of data produced by smart devices and equipment systems. The company becomes a founding member that helps initiative organization become a 501-C.

LynxSpring launches E2E (Edge-to-Enterprise). E2E is our open platform, edge-to-enterprise model and ecosystem for expanding intelligence to edge devices and enabling smart connected systems at the device level across key market segments and business verticals.

2015

Company's cyber security product, LYNX CyberPRO, is recognized by the ControlTrends as the most InnovativeProduct of the Year.

In January, we launched the Onyx™-MB311, our 2nd generation Modbus to BACnet Bridge solution.

Appointed exclusive supplier of Niagara based and integration technology for Trane, one of the world's leaders in air conditioning systems, equipment, services and solutions.

The company releases the Onyx™ BACnet to Haystack Data Pump. It is the industry's first device that streamlines the interchange of data from BACnet devices and building systems, to manageable Haystack points.

2016

Terry Swope, President & CEO recognized as the Executive of the Year, Small Manufacturer by ControlTrends.

Company's Technical Support team awarded Control Industry's Best Technical Support Small Manufacturer.

LynxSpring brings to market new Cellular Router and private VPN cellular data network service for building owners, facility managers, systems integrators and equipment manufacturers.

LynxSpring launches the JENESys® Edge™ 100 Controller, a programmable Niagara Controller delivering edge connectivity, interoperability, data access and analytics.

Releases the JENESys® Edge™ 534 IP Controller, a fully programmable Niagara Controller with 34 IOs built-in and expandable IO.

2017

Receives Frost & Sullivan's 2017 North American Award for Competitive Strategy Innovation and Leadership.

Awarded Best Tech Innovation Intelligent Building Digie Award at iBCON 2017 with the JENESys® Edge™ 534 IoT Controller.

LynxSpring announces TSD 7, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

2018

Releases the Onyx® SkySpark® Edge Analytics solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds 4G LTE™ capabilities to its Onyx® CE121 Cellular Router.

LynxSpring launches several new Edge Enabled™ offerings, including the addition of 4G LTE capabilities to the JENESys Edge 534-N4, IP Controller; the addition of Monnit Sensors that work with the JENESys Edge 534; the release of a new JENESys Edge 514 Controller, availability of the Onyx XMB 34IO, and a series of Edge Centric Applications- (ECA's). In addition, the company made several new enhancements to Connexion™.

2019

Receives Frost & Sullivan's 2019 Customer Value Leadership Award for Global IoT in Smart buildings market.

JENESys Edge line of controllers named one of Buildings Magazine's Building Automation & Energy Management Product Winners of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards Best Technical Support Team Small Manufacturer.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend "Controls Hall of Fame".

LynxSpring brings to market the Onyx® XM 34IO-B Extender Module that expands the control functionality and capabilities of Niagara-based controllers by extending inputs and outputs.

2020

Frost & Sullivan recognizes LynxSpring with the 2020 Global Customer Value Leadership Award.

LynxSpring introduces IP Horizontal Niagara Architecture and Topology. The company launches the JENESys® Edge™ 414, a new IP programmable equipment controller.

LynxSpring introduces JENESys® Edge™ 534 Monnit Wireless Sensor Controller with 433 MHz and 868 MHz frequencies. By offering 433 MHz and 868 MHz frequency options, LynxSpring's JENESys Edge 534 Monnit Controller can be used in Asia and Europe, in addition to North America.

Company expands and moves into new HQ and manufacturing facility which more than doubles the size of the operations.

2021

We announced the availability of JENESys NSX, a new Niagara 4 Workstation & Automation Supervisory Platform that combines a series of next generation features and enhanced IT security that ensure ease of access while adhering to the highest of security standards.

2022

The company announced Onyx® LX™, a new product portfolio of BACnet® MS/TP, configurable controllers, smart thermostats, and digital room sensors. Natively supporting BACnet MS/TP, and BTL listed, UL and ETL certified, Onyx LX devices are factory delivered with application programs on-board and are Niagara Framework® configurable. With their built-in simple configuration parameters, pre-built graphics, scheduling, and accompanying user interface, Onyx LX products can adapt their control logic to meet the requirements of most terminal HVAC equipment such as variable air volume systems, heat pumps, roof top units, fan coil units, and small air handling units