

History of LynxSpring



1999

Terry Swope negotiated a contract with t.a.c. to distribute their LonWorks product offering as the North American OEM Distributor. This enabled LBI's customers to receive HVAC equipment that had "open controls" factory mounted, commissioned, and ready for integration into the customer's enterprise. In this same year, the name "LynxSpring" was given to the LBI Integration Division.

2002

LynxSpring collaborated with Tridium to design what has become the JENESYS/JACE hardware platform. The JENESYS product line resulted in an open, scalable hardware/software offering. LynxSpring was the first company to adopt the Niagara AX software, and the only company to divide its Core Stack, further enhancing the scalability and market opportunities in which the technology can be utilized.

2005

LynxSpring introduced the JENESYS® Controllers to the market at ASHRAE's AHR Tradeshow. LynxSpring contracted with a major HVAC manufacturer to deliver JENESYS on their equipment and began building the LynxSpring Business Partners distribution channel. Additional OEMs were contracted in the HVAC, control and lighting industries.

LynxSpring's s.n.a.p. (Simple Network Automation Platform) introduced to the National Account market. s.n.a.p. represented a major breakthrough in automating small buildings without the overhead of requiring centralized engineering.



2008

JENESYS Bridge products were introduced to the market, enabling protocol translation and bridging without software, training, or certifications.

Lawrence Berkley Labs recognizes JENESYS as approved ADR device.

LynxSpring signs an OEM and development contract with a major Energy Aggregator for development of ADR platform.

2010

LynxSpring establishes an affiliate company **Connexx Energy** to focus on developing and delivering comprehensive energy solutions through new technology and to address 'last mile' energy solutions for Smart Grid and Smart Buildings.

Company expands **Professional Services group** with the offering of proving an extensive portfolio of supervisory, application and commissioning services for building automation and energy management control systems that help customers realize maximum ROI, optimize resources and reduce time to deployment.

2011



In 2012, Terry Swope, LynxSpring President & CEO receives the *Niagara Community Spirit Award*

LynxSpring formed a partnership with Netop, a leading developer of secure remote access software solutions and co-developed and released LYNX CyberPRO, the industry's first cyber-threat protection solution designed specifically to add additional cyber protection to building automation and energy management systems and IoT/Connected Devices.

LynxSpring releases the ANSI C12.20 NiagaraAX Module. The ANSI C12.20 provides a cost-effective revenue-grade data solution that eliminates the need for a 3rd-party data logger interface or an expensive communicating revenue grade meter and meets ANSI C12.20 accuracy standard.

Company releases JENESYS® Harmony, an embedded software tool that automates the integration of any discoverable BACnet® or LonWorks® building control device. JENESYS Harmony is designed to reduce project labor costs associated with commissioning and engineering complexity, multi-vendor, and legacy devices.

2012

Built out the JENESYS hardware, software and applications to be a true, building operating system that simplifies the automation and information architecture across the enterprise significantly lowering costs.

LynxSpring added **SkyFoundry® SkySpark Analytics** and **J2's FIN Builder** tools as value added applications.

Introduction of the JENESYSONE, a new programmable, embedded application specific controller that provides expanded flexibility, functionality and data exchange for HVAC equipment, lighting and meters.

LynxSpring and Connexx Energy developed; introduced and released the first Niagara based OpenADR2.0A Driver.

LynxSpring selected to Ingram's Magazine's annual Corporate Report 100 for the fifth consecutive year.

Received 2014 North America Frost & Sullivan Award for *Customer Value Leadership*.

LynxSpring designated as **Tridium Master Distributor**.

LynxSpring's distribution channel surpasses 200 Business Partners.

LynxSpring announces support for **Project-Haystack**, an open source initiative focused to streamline the process of managing, presenting and analyzing the vast amount of data produced by smart devices and equipment systems. The company becomes a founding member that helps initiative organization become a 501-C.

Company's cyber security product, **LYNX CyberPRO**, is recognized by the ControlTrends as the most *Innovative Product of the Year*.

The company releases the **Onyx® BACnet to Haystack Data Pump**, the industry's first device that streamlines the interchange of data from BACnet devices and building systems, to manageable Haystack points.

LynxSpring brings to market new Cellular Router (CE121) and private VPN cellular data network service for building owners, facility managers, systems integrators and equipment manufacturers.

LynxSpring launches the **JENESYS Edge® 100** Niagara programmable controller delivering edge connectivity, interoperability, data access and analytics.



2014

In January, we launched the **Onyx® MB311**, our 2nd generation Modbus to BACnet Bridge solution.

Appointed exclusive supplier of Niagara-based and integration technology for **Trane**, one of the world's leaders in air conditioning systems, equipment, services and solutions.

Company's **Technical Support team** awarded *Control Industry's Best Technical Support Small Manufacturer*.

Releases the **JENESYS Edge® 534** IP Controller, a fully programmable Niagara Controller with 34 IOs built-in and expandable IO.

Awarded *Best Tech Innovation Intelligent Building Digie Award* at IBcon 2017 with the **JENESYS Edge® 534** IoT Controller.



2016

Terry Swope, President & CEO recognized as the *Executive of the Year, Small Manufacturer* by ControlTrends.

Company's **Technical Support team** awarded *Control Industry's Best Technical Support Small Manufacturer*.

Releases the **JENESYS Edge® 534** IP Controller, a fully programmable Niagara Controller with 34 IOs built-in and expandable IO.

Awarded *Best Tech Innovation Intelligent Building Digie Award* at IBcon 2017 with the **JENESYS Edge® 534** IoT Controller.



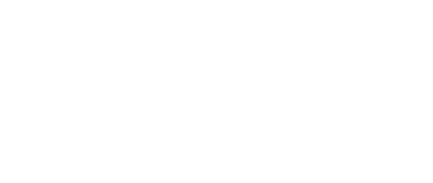
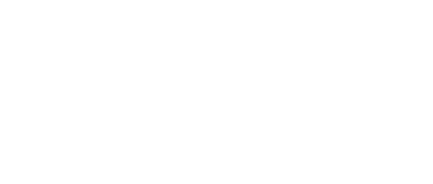
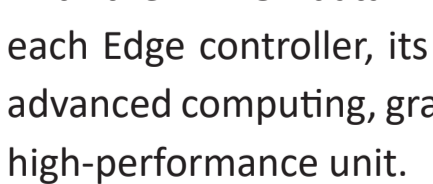
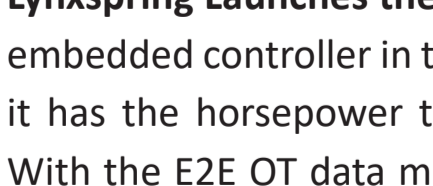
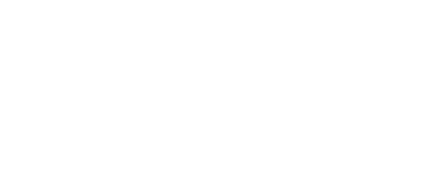
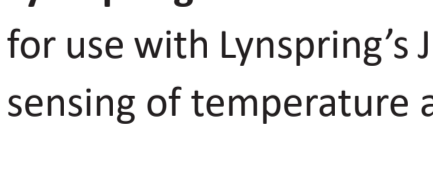
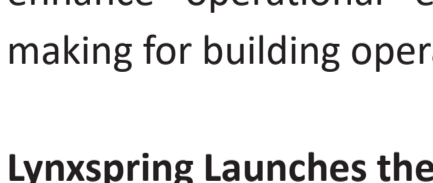
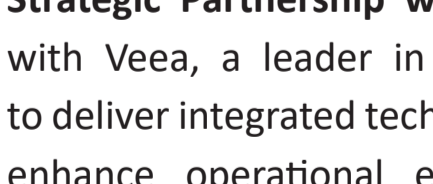
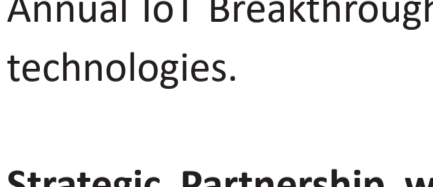
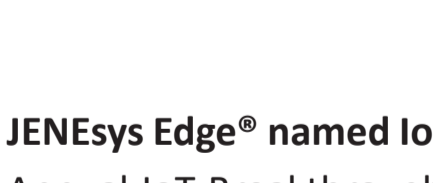
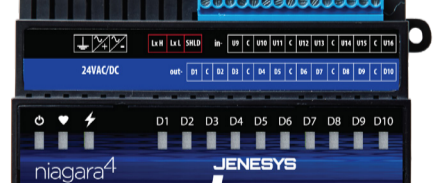
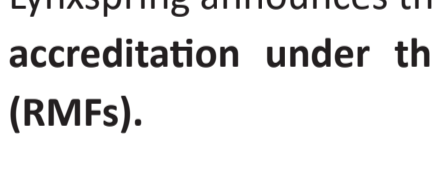
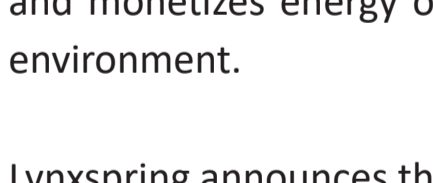
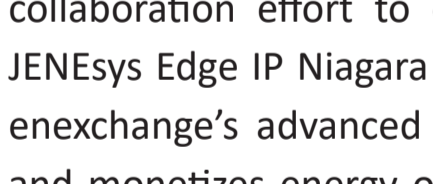
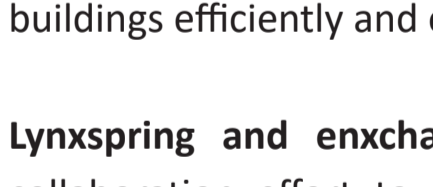
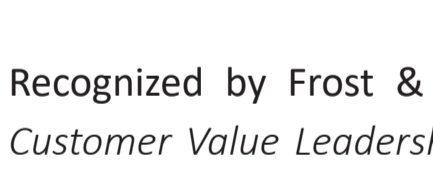
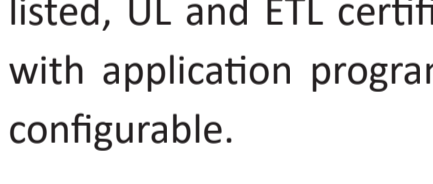
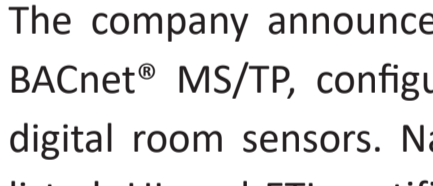
2018

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.



Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.



Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.



The company announces the formation of its new **Cloud Technologies Group**, dedicated to overseeing Cloud and data management needs for customers. This group is also responsible for developing and supporting the **E2E (Edge-to-Enterprise)** the company's Cloud based data management and IDL platform.

LynxSpring announces its participation in the **Smarter Small Buildings Campaign**, sponsored by U.S. Department of Energy and managed by Berkeley Lab. The initiative provides technical support and promotes opportunities for improved HVAC controls for small to mid-sized buildings.

LynxSpring and **Four Corners Technologies, Pvt. Ltd.** announce new reseller partnership for India. Partnering with 4CT allows LynxSpring to provide customers in India's dynamic and fast-growing market, with powerful and economical smart building solutions and adds to LynxSpring's global presence in the BMS industry.

LynxSpring rolls out **Version 2.2** of its **JENESYS Edge® VAV** solution, bringing enhanced functionality and performance to its embedded Niagara Framework® programmable controller.

The addition of the **JENESYS Edge® 434** Niagara programmable IP controller and **Onyx® XM 1410** extender module further expanding its JENESYS Edge® IP platform.

LynxSpring's **E2E OT data management platform** and **IDL platform** wins *Best Tech Innovation in Intelligent Buildings* at Realcomm/IBcon 2024.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.

LynxSpring adds **4G LTE™** capabilities to its **Onyx® CE121** Cellular Router.

Receives Frost & Sullivan's 2019 *Customer Value Leadership Award for Global IoT in Smart Buildings Market*.

JENESYS Edge line of controllers named one of Buildings Magazine's *Building Automation & Energy Management Product Winners* of 2019.

LynxSpring's Technical Support team recognized with Control Trend Awards *Best Technical Support Team Small Manufacturer*.

Marc Petock, LynxSpring's Chief Marketing & Communications Officer recognized and inducted into the Control Trend *Controls Hall of Fame*.

Receives Frost & Sullivan's 2017 North American Award for *Competitive Strategy Innovation and Leadership*.

LynxSpring announces **TSD 7**, a high-definition, 7" touchscreen display for use in a wide range of HVAC, lighting, energy, commissioning, troubleshooting, servicing and IoT user experiences.

Releases the **Onyx® SkySpark® Edge Analytics** solution which embeds SkyFoundry's SkySpark® Everywhere™ Analytics software in the LynxSpring Onyx® Hardware platform.